

What's Covered In This Class

Day 1:

- Introduction to the Partnership Program – history of program, general overview of the partnership types, principles for success, tools and resources
- Exploring the NRM Gateway Partnership pages (Class exercise)
- How to accept contributions and donations
- What are MOUs and MOAs? What's the difference?
- Challenge Partnerships
- Handshake program




Natural Resources Management Gateway
to the future...

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Partnerships
Headquarters POC
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In today's financial environment PARTNERING is an essential tool that allows the U.S. Army Corps of Engineers to effectively manage recreation and environmental resources. In order to successfully meet our recreation and stewardship missions, and to foster shared values, vision, and a sense of ownership it is imperative that we work together with state governments, Native American tribes, private-public organizations, local communities, and other partners to maintain or advance programs from wildlife protection and habitat improvement to recreational facility enhancements.

Partnering helps to pool scarce resources, to promote coordinated, focused, and consistent mutual efforts to resolve common problems and missions, and to avoid unnecessary duplication of effort. The NRM Program has embraced this reality and is committed to fully exploring the potential development of new public-private partnerships to leverage limited appropriated funds and human resources.

This page will help you determine the right tools for your partnerships, find the right training to expand your knowledge, and learn from the successful efforts of your peers. You will find answers to longstanding questions and discover how to effectively utilize important partners such as the Corps of Engineers Natural Resources Education Foundation. The bottom line: **partnering is smart business.**

Partnership Types- Which is right for you?

- Challenge Cost Sharing Cooperative Management Program
- Challenge Partnerships Program
- Contributions Program
- Cooperative Associations Program
- Cooperative Agreements
- Economy Act Agreements
- Handshake Partnerships Program
- Memoranda of Understanding Agreement (MOU/MOA)
- Partnership Agreement Decision Tree
- Volunteer Program

How To:

- Corps Photo Album for Partnerships
- Decision & District POCs
- FAQs
- Good Enough to Share
- Grants/Alternative Funding Sources
- News / Current Issues
- Partnership Advisory Committee
- Partnerships in NRM Assessment OMBIL
- Policy & Procedures
- Training

What's Covered In This Class



Day 2:

- Handshake Program (Class exercise)
- Learn how to work with non-profit and for-profit organizations
- Cooperating Associations
- Challenge Cost-Sharing Cooperative Management Agreements
- Grants – How do you find and apply for them?
- Economy Act Agreements
- Cooperative Agreements
- Corps Foundation





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What's Covered In This Class

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Day 3: FIELD TRIP!!!! WOOHOOOO!!!



What's Covered In This Class



Day 4:

- Volunteer Program
- Common partnering organizations:
 - Military
 - University and school
 - Water safety
- Special events with partners
- CWBI-OPS... a necessary evil 🤪
- How to build partnerships in your community
- Putting principles and tools into action (Class exercise)
- Wrap-up, post test, evaluations



INTRODUCTION TO THE NRM PARTNERSHIP PROGRAM



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The Partnership Philosophy

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The U.S. Army Corps of Engineers plays a key role in shaping the future of our Nation's water resources. Our **partners are essential** in making this happen. We recognize that partnerships must **flow in both directions**. **Cooperation** and **collaboration** are the keys to innovative solutions to meet a diversity of need. When we put our heads together, we can find answers far better than anything we can think of ourselves.



Partnerships are a smart way of doing business.

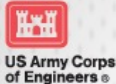


“Too often we think of a partnership as a handout instead of a handshake.”



—General Strock





U.S. Army Corps of Engineers Partnering Philosophy

“Committed to working together with partners to accomplish the mission and build enduring relationships through trust, transparency, and shared values.”

- Lt. Gen Scott Spellmon

Sound partnerships require proactive engagement at all echelons of the organization and the embracement of a partnering mindset which embodies a set of behaviors rooted in three interdependent and mutually supportive elements: Commitment, Communication, and Collaboration.

3C's of Successful Partnering

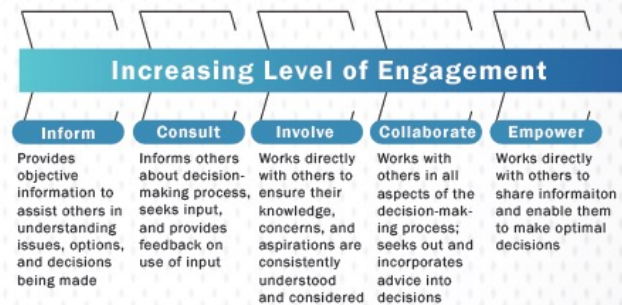


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Relationship Spectrum

Each partnering relationship is unique and exists along a spectrum with transactional relationships at one end and strategic relationships on the other. Where these relationships fall along that spectrum and the extent of collaboration are influenced by the type of partnership, maturity of the relationship, and commitment towards partnering.



“We must always strive to maximize partnering outcomes to enable the safe delivery of quality projects that are on time and within budget.”

- Lt. Gen Scott Spellmon





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Partnership Connection to the NRM Strategic Plan



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- Partnerships show up in three of the four Goals, with heavy focus in Goal 4 (Program Delivery)
- Communication: Engage stakeholders, elected officials, partners, and local communities at all levels to build awareness of the NRM program and achieve win-win opportunities.
- Resourcing: Explore opportunities to broaden partnering authorities and prioritize budget packages that utilize partnership contributions for gained efficiencies.
- Program Delivery: Foster Partnerships and Interdisciplinary Collaboration



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What is a Partnership?

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- A mutually beneficial relationship where people work together to achieve goals
- Voluntary collaboration working toward a common objective related to the agency/partner's mission
- Builds consensus and broad-based community support
- Leverages funds and resources to meet challenges and improve opportunities



- They may be formal or informal 
- Can be as simple as a contribution of materials, services, or funds
- Appropriate legal authority, consistent with agency policies



PARTNERSHIP

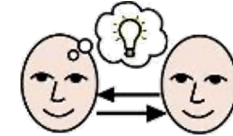
"You give me half the fish, and I tell my Mom to let you live."



What's the Big Deal About Partnerships?



- Avoid unnecessary duplication of effort and promote coordinated efforts to resolve common challenges
- Partnerships are not only important, but they are also a necessity!
- Agency culture needs to promote partnering as a part of the management model and encourage training for staff.
- FY 23 Recreation/Environmental Stewardship budget = ~\$450M. Without sustainable cost-effective partnerships => Decrease in services and amenities and degradation of natural resources
- FY 23 partnerships reported in CWBI-OPS: 3,622 with a total value of \$138 million (\$101 million in partner investment = 73%)
- 42,839 Corps volunteers contributed 1.7 million hours of work (equivalent to 825 FTE) with a value of \$54.5 million





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Annual Partnership and Volunteer Program Summary sheet

<https://corpslakes.erd.c.dren.mil/partners/ombil-annual.cfm>



FY 23 Partnerships & Volunteer Program Summary

As we reflect on the past year, we are proud to share the incredible achievements and milestones of the U.S. Army Corps of Engineers (USACE) partnerships and volunteer programs. This summary highlights the impactful contributions of our dedicated volunteers and the successful collaborations with our valued partners.



3,622
TOTAL PARTNERS



304 of 422
USACE PROJECTS WITH PARTNERSHIPS
(72% of USACE Projects)



(USACE Investment: \$37 million (27%))

\$138,001,584
TOTAL VALUE OF PARTNERSHIPS

(Partner Investment: \$101.1 million (73%))



Alongside USACE staff, our volunteers and partners organized community outreach events, fostering connections and raising awareness about USACE missions. These events served as platforms to engage with new volunteers and potential partners.

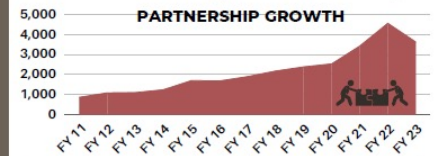
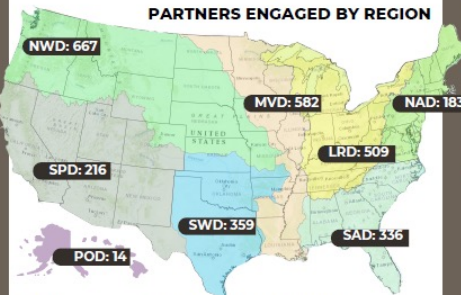
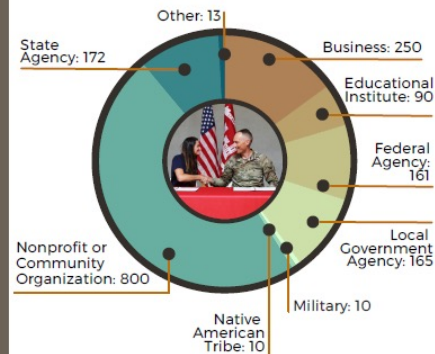
At the national level, USACE continued to team up with other Federal land management agencies to support the Federal Interagency Council on Outdoor Recreation, and the America the Beautiful 30x30 initiative, the Recreate Responsibly and Together Outdoors coalitions in providing outdoor recreation and conserving or sustainably managing natural and cultural resources. As we look ahead, we are excited about the potential for even greater achievements and are grateful for the ongoing support of our remarkable communities.

corpslakes.erd.c.dren.mil/partners/partners.cfm

FY 23 Partnerships & Volunteer Program Summary

Our USACE Partners

A total of **225** USACE projects partnered with **34** organizations that have a national MOU in place, providing educational programs, health and safety, environmental and recreation improvements. **58** USACE projects benefited from the assistance of **67** nonprofit cooperating associations which supported special events, interpretive activities, exhibits and programs, operated bookstores, and bolstered volunteer programs.



Our USACE Volunteers

Over the past year, volunteers played a valuable role in helping care for the environment and providing high quality recreation opportunities.

Total Volunteers **42,839**

316 Projects Using Volunteers (72%)

Total Volunteer Hours Served **1,715,001**
Equivalent to 823 FTEs

\$54.5 Mil Total Value of Volunteer Hours

Over the past 10 years, the USACE volunteer workforce has averaged approximately 35,000 providing 15 million hours of service annually.

616 To Volunteers for 250 Hours of Service
America the Beautiful Passes Issued

USACE Annual Passes Issued **23**
To Volunteers for 100 Hours of Service **4,647**

23 Volunteer Excellence Coins Issued

National Public Lands Day **Sept. 23, 2023**

127 Work Projects at 51 USACE Lakes

Partner Organizations and 5,231 Volunteers **218**

Produced by the USACE Partnership Advisory Committee



Building the Partnership Paradigm



- Be proactive. Don't wait until you need something from someone.
- Attend local community events and make personal invitations to potential partners.
- Partnerships are not “free.” They take time and effort to cultivate, and require a foundation built on trust to be successful.
- Where there is a will, there is a way.
- Partnerships are about getting to yes and finding ways to get things done.
- Partnerships should be treated like a marriage.



Principles for Success



- Establish clear expectations of roles and responsibilities at the beginning of the relationships to avoid future trials and tribulations.
- Get to know your partners as people 1st. Build that into the process.
- Use processes such as master plan development as an opportunity to collaborate.
- Engage partners in budget decisions such as park closures, reduced services, etc. Run the scenarios and see how they can help before the final decisions are made.



- Never pass up a good catalyst.

- Don't reinvent the wheel. Use the Gateway, the Partnership Advisory Committee (PAC) team, and your fellow classmates to find out if someone has done what you'd like to do.
- Share the resources and rewards.
- For a successful partnership, think of volunteers and partners as investors who expect a return on the value they provide.



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Partnering Authorities/Guidance

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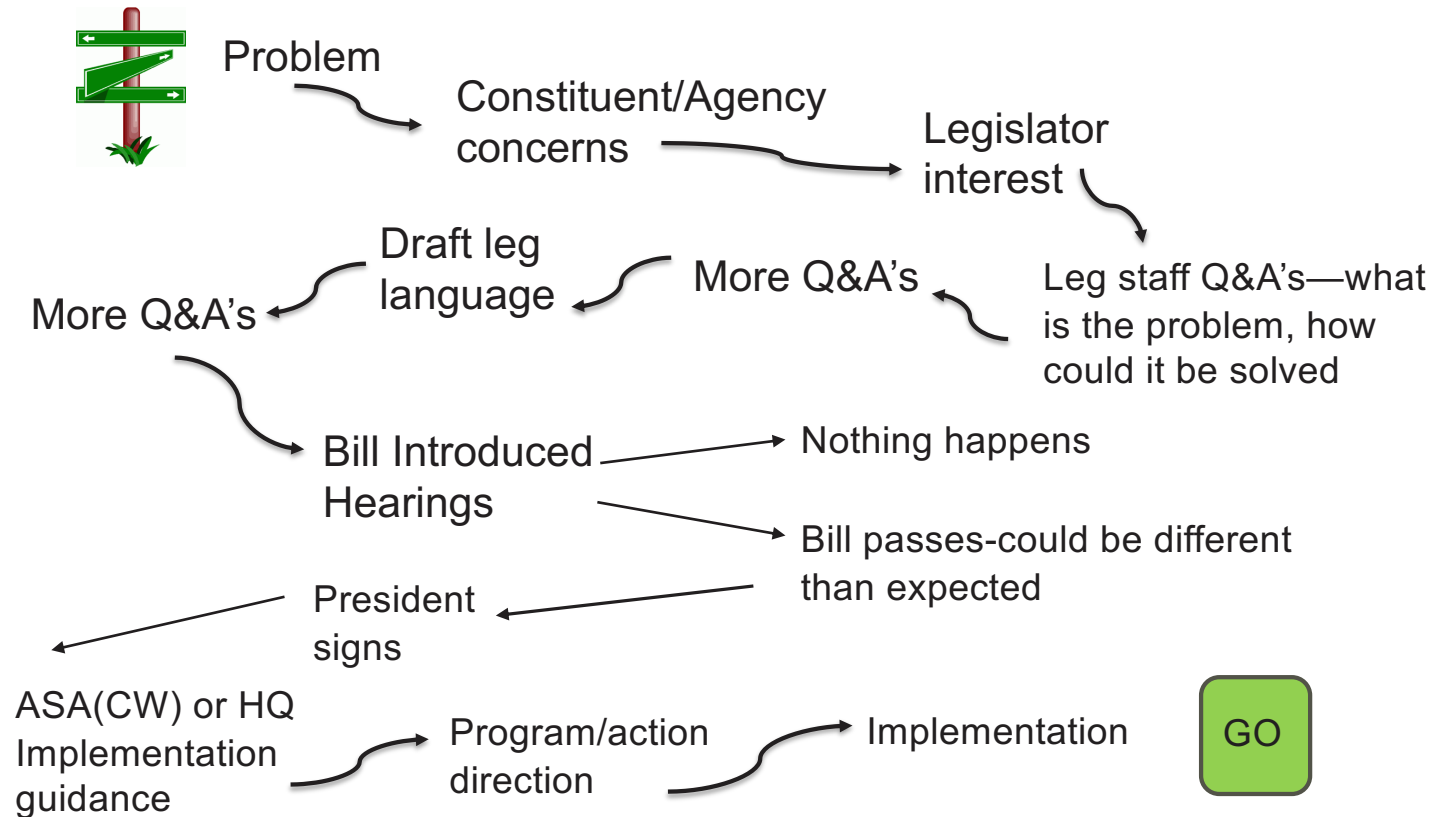
- **Water Resources Development Act (WRDA) 2016: Sec 1155, WRRDA 2014: Sec 1047d, WRDA 1992: Sec 203 (33 USC 2325) and Sec 225 (33 USC 2328), PL 98-63 (33 USC 569c), WRDA 2022: Sec 8124:** Authority to accept contributions, volunteers, set up Challenge Partnership, Challenge Cost-Share Cooperative Management Agreements, and accept Reserve troop training services
- **31 USC 1535, 41 USC 501, 31 USC 6301, 7 USC 2814, WRDA 2000: Sec 213 (33 USC 2339), WRRDA 2014: Sec 1031(b), 10 USC 2358:** Authorities to enter into agreements for services with other federal agencies (Economy Act), cooperative agreements for noxious weed management, education/training, research & development with universities, and agreements with Indian tribes
- **ER/EP 1130-2-500**, Partners and Support, Chapter 9 (Cooperating Associations), Chapter 10 (Volunteers) –replaced by WRRDA 2014 Implementation Guidance 12 Aug 2016, Chapter 11 (Contributions), Chapter 12 (Challenge Partnerships, formerly called Challenge Cost Share)

(These chapters are currently undergoing update with the goal of pulling them out to create a separate ER for NRM Partnerships and Volunteer policy guidance)



How Do We Get New Laws and Authorities for Programs?

It's a tortuous path—sometimes with unintended consequences





Authorized NRM Partnership Types: Choosing the Right Tool for the Job



NOTE: Sometimes, more than one type of agreement will work for your partnership.

- **Economy Act Agreements:** Agreements for services and/or supplies with other federal agencies
- **Cooperative Agreements:** Agreements where the Corps transfers money or a thing of value to a partner for services and/or supplies. Authority for cooperative agreements is limited to specific types.
- **Cooperating Associations:** Tax-exempt non-profit, free-standing corporate entities with boards of directors, set up through a cooperating association agreement
- **Challenge Partnerships:** Agreement with non-Federal public and private entities on facilities and natural resources maintained at full Federal expense



NRM Partnership Types



- **Challenge Cost Sharing Cooperative Management Agreement:** Agreement with non-Federal public entities to cooperatively manage and collect/retain fees on facilities and natural resources maintained at full Federal expense
- **Memorandums of Understanding/Agreement (MOU/MOA):** “Agreement to agree” but does not obligate funds. MOA establishes legal terms that will be included in a support agreement/reimbursable order to follow
- **Volunteer Agreements:** Allow the Corps to accept services of volunteers for a variety of natural resources work with the exception of law enforcement and policy-making
- **Contributions Program:** Simplest form of partnership. Acceptance of money, materials, or services from groups and individuals for environmental stewardship, restoration, and recreation



Regulations and Policies



A partnership does not allow the Corps to circumvent applicable legal requirements in areas such as:

- Procurement
- Personnel or labor laws
- Printing, publishing or audiovisual production
- Issuance of special use permits
- Real estate licenses and leases
- Fiscal responsibility
- Environmental regulations

Bottom Line: Regulations and Policies
MUST BE FOLLOWED !



NOTE: It is just as important to build good relationships and trust with your internal partners/ support staff such as Office of Counsel, Resource Management, Contracting, Real Estate, etc. These staff members are essential to have on board when developing partnership agreements. Engage them early and often!



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Natural Resources Management Gateway

to the future . . .

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How To Develop a Partnership

[Step 1
Assess Situational Needs](#)



[Step 2
What Kind of Partnership
is Right for You?](#)



[Step 3
Budget Development and
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How To

Step 2 - What Kind of Partnership is Right for You?

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District Commanders are responsible for approval/execution of most partnering agreements. However, this authority can be delegated to the Chief of Operations or the Operations Project Manager through a delegation of [authority memo](#). The Corps of Engineers has a number of authorities and programs that allow it to provide work or funds or accept work or funds from Federal, State, Tribal, or non-Federal entities. The following list includes the partnership types within our authorities. [Click here for a Partnership Agreement Flow Chart](#)

Challenge Cost Sharing Cooperative Management Agreements - The Corps may enter into agreements with non-Federal public entities for the purpose of cooperatively managing public recreation areas, where fees may be collected and retained by the partner for reinvestment at the site at which the fees are collected. ([WRDA 2016, Sec 1155, Implementation Guidance for Section 1155 of WRDA 2016, Management of Recreation Facilities](#))

Challenge Partnerships – The Corps can enter into agreements to accept funds, materials, and services from non-Federal public and private entities to provide for operation and/or management and development of recreation facilities and natural resources at water resource development projects, where such facilities are being maintained at full federal expense. This program allows the Corps to accept services or funds in the above circumstances; it does not permit the Corps to reimburse for services. The contributed resources are combined with regular project resources to accomplish work within current authorities and contained in the annual or five-year plan in the approved operational management plan. ([33 USC §2328, WRDA 1992, Sec 225; EP 1130-2-500, Chapter 12; ER 1130-2-500, Chapter 12](#)).

Cooperating Associations – The Corps may enter into agreements with tax-exempt, non-profit organizations that volunteer services to the Corps. Cooperating associations are used to accomplish such broad goals as natural resource management, interpretation and visitor service activities at Corps civil works projects, fee-owned lands, and other areas for which the Corps has administrative and management responsibilities. ([33 USC §2328, WRDA 1992, Sec 225; EP 1130-2-500, Chapter 9; ER 1130-2-500, Chapter 9](#)).

Volunteers – The Corps is authorized to accept the services of volunteers to carry out any Corps activity except policy-making or law enforcement. Volunteer agreements allow the Corps to accept the services of volunteers and to provide for their incidental expenses. ([33 U.S.C. §569c; Implementation Guidance for Section 1047\(d\) of WRRDA 2014](#)).

Contributions Program – The Corps is authorized to accept contributions of cash, funds, materials, and services from persons, including governmental entities but excluding the project sponsor, in connection with carrying out a water resources project for environmental protection, restoration or recreation. Contributions must be used for work items within current authorities and contained in an approved annual five-year operational management plan. A contributions plan serves as the agreement for this program. Note: Real estate cannot be accepted under this program. ([33 U.S.C. §2325, WRDA 1992, Sec 203; EP 1130-2-500, Chapter 11; ER 1130-2-500, Chapter 11](#)).

Memoranda of Understanding (MOU)/Memoranda of Agreement (MOA) – These are “agreements to agree” which coordinate the Corps’ authorized activities with another entity. MOUs often state common goals and nothing more. Thus, MOUs do not contemplate funds transfers and should usually include language that states something similar to: “This is not a funds obligating document; by signing this agreement the parties are not bound to take any action or fund any initiative.” They may be used to run a program a certain way so that it functions better with the program of a sister agency, for example.

MOAs, on the other hand, often establish common legal terms that will be read into every Support for Others reimbursable order that follows. MOAs do not obligate any funds of themselves but they establish the terms for future service and cite one of the appropriate authorities to do so.

Economy Act Agreements – The Economy Act of 1932, ([31 U.S.C. 1535](#)), authorizes an agency to place orders for goods and services with another Federal agency (or a major organizational unit of an agency). It can be used when: 1) funds are available, 2) the head of the ordering agency determines that it is in the best interest of the government, and, 3) the head of the ordering agency decides that ordered goods or services cannot be provided as conveniently or cheaply by contract with commercial enterprise. These must be shown by a Determination and Findings (D&F), prepared by the ordering agency. The performing agency must be able to provide the goods or services in-house or by contract, and parties should verify under Part 8 of the FAR that the responsibility for this good or service is not assigned to another agency of the Federal government.

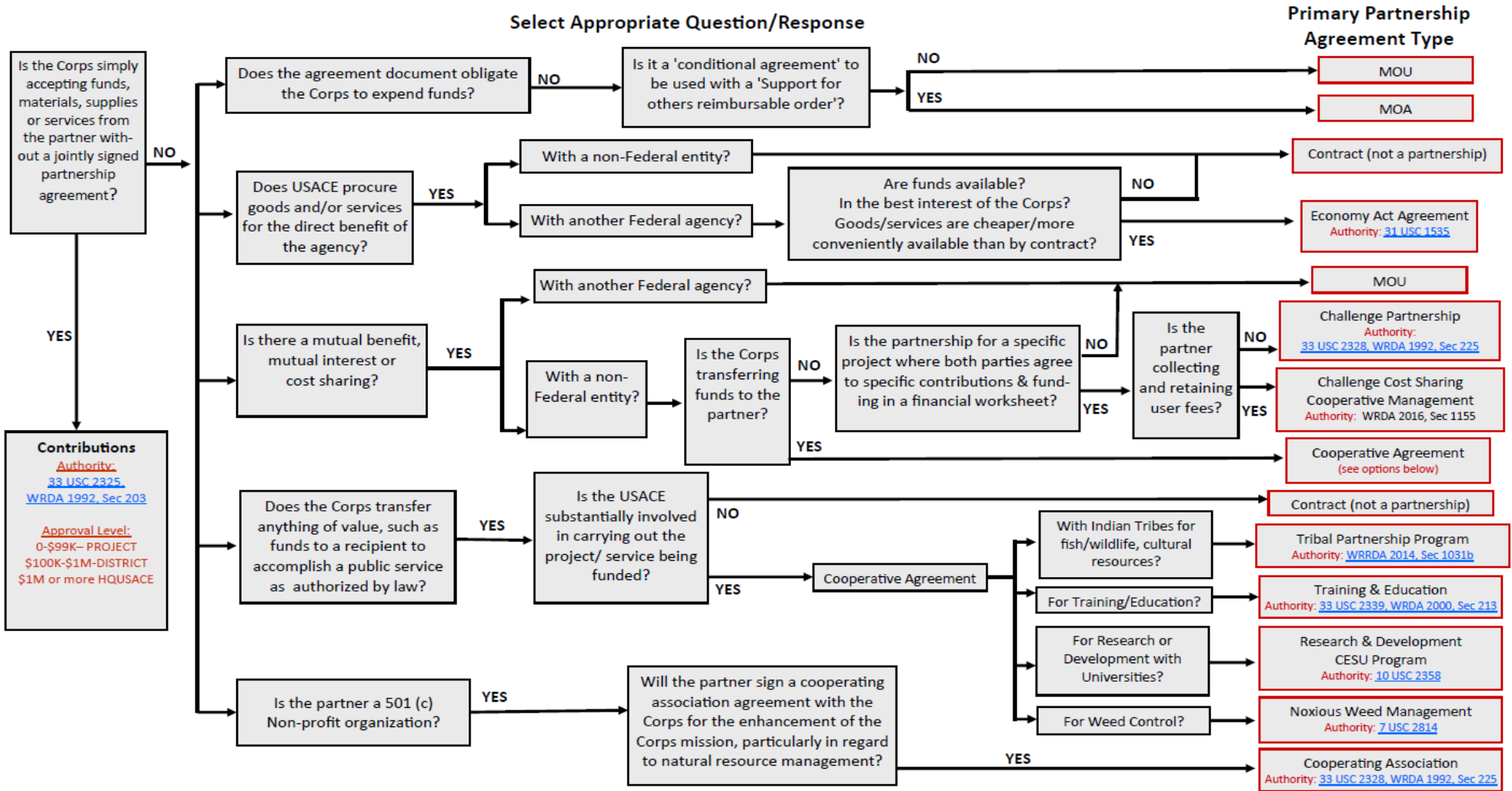
The Economy Act cannot be used for partnerships with non-federal entities, and is only used with federal agencies when another more specific transfer authority is not available. When entering into an Economy Act agreement with a non-DoD entity, the Corps must enter into an agreement by which the ordering agency agrees to pay all costs.

Cooperative Agreements for Educational and Training Activities – The Corps may enter into cooperative agreements with non-Federal public and nonprofit entities for natural resources conservation or recreation management work that furthers training and educational opportunities. ([33 U.S.C. §2339, WRDA 2000, Sec 213](#)).

Cooperative Agreements for Management of Undesirable Plants on Federal Lands - The Corps may enter into cooperative agreements with State agencies to coordinate the management of undesirable plant species on Federal lands. This integrated management system can include education, preventative measures, physical or mechanical methods, biological agents, herbicide methods, cultural methods, and general land management practices such as manipulation of livestock or wildlife grazing strategies or improving wildlife or livestock habitat. ([7 USC 2814](#))

USACE NRM Partnership Agreement Decision Tree

(for Recreation and Environmental Stewardship Partnerships)

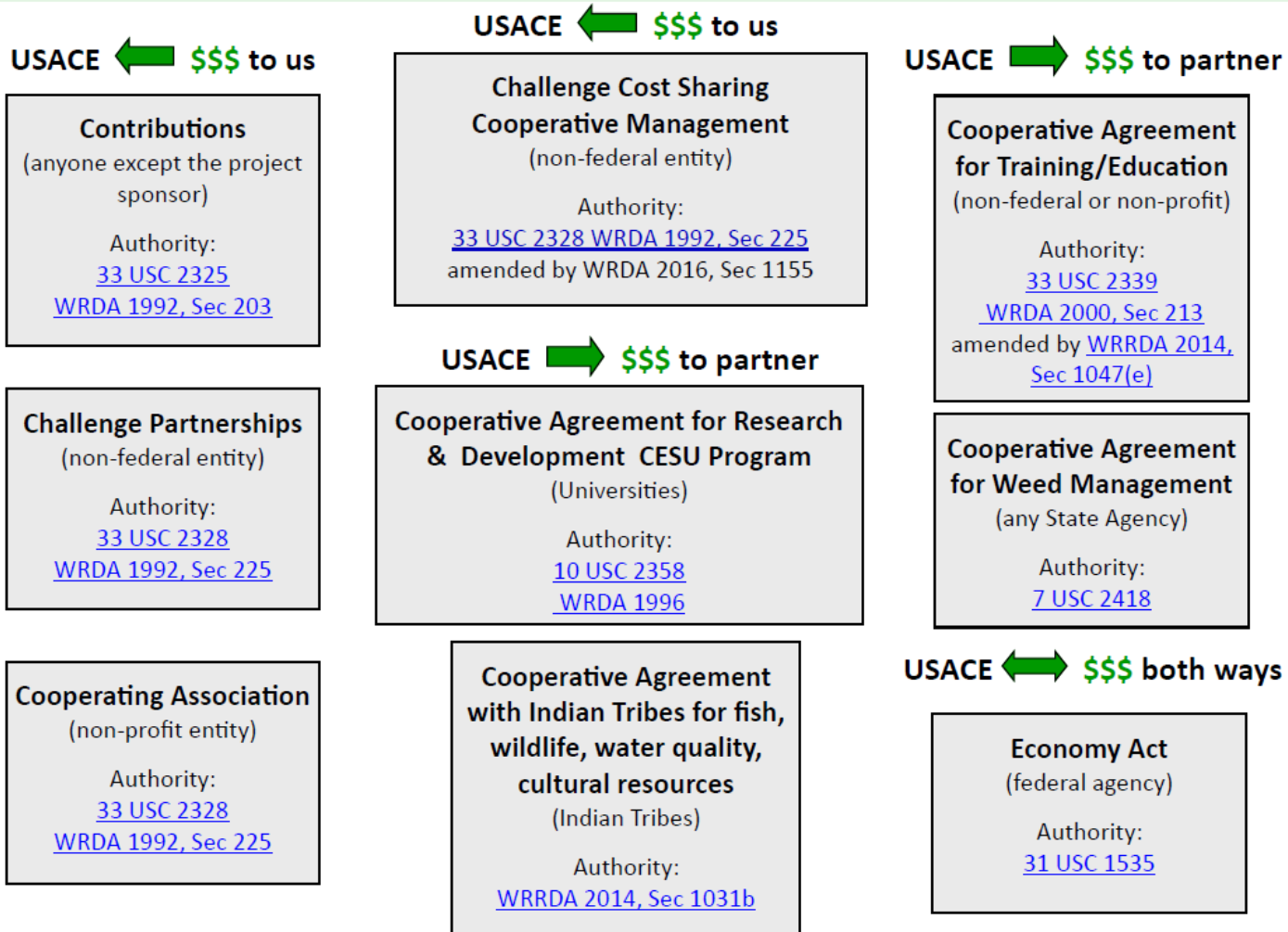




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USACE NRM Partnership Agreements - Flow of Money/Contributions

(for Recreation and Environmental Stewardship Partnerships)





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NRM Partnership Agreement Approval Levels

This document is intended to provide a brief overview of available partnership authorities and approval requirements. Corps personnel should coordinate all proposed agreements with their Office of Counsel.



Agreement Type	Authority	Special Considerations	\$ Value	Signature*
Contribution	33 USC 2825, Sec 203 of WRDA 1992	Acceptance level based on \$ value	< \$2,500: Any staff member \$2,500 to < \$100K: Manager \$100K to < \$1M: District NRM and OC \$1M or >: HQUSACE OC, NRM, DCW *Reference 2008 Contributions, Fundraising and Recognition Reference Guide, Sections 5.2 and 5.3	No agreement to sign. District Contributions Plan provides authorization.
Challenge Partnership	33 USC 2828, Sec 225 of WRDA 1992	Signature based on \$ value	\$25K or <: delegable to OPM > \$25K to \$200K: delegable to Ops Chief > \$200K: District Commander *Reference ER 1130-2-500, Ch 12-2.k.	District Commander unless delegated to Operations Project Manager and/or Chief of Operations per ER 1130-2-500. Agreements involving projects in more than one district must be approved by MSC Commander or their delegate.
Challenge Cost Sharing Cooperative Management	WRDA 2016, Sec 1155		N/A	District Commander *Reference 30 Mar 2018 CECW-CD Memo: Implementation Guidance for Section 1155, Management of Recreation Facilities, of the Water Resources Development Act (WRDA) of 2016, PL 114-322
Cooperating Association	33 USC 2828, Sec 225 of WRDA 1992	A moratorium is currently in place for cooperative agreements and associated leases that allow CAs to collect and retain fees for use of Corps facilities. *Reference CECW Memo dated 12 September 2018.	N/A	Agreements that do not involve fee collection/retention may be approved by District Commanders. Until further guidance is issued, all agreements involving fee collection/retention for use of Corps facilities must be approved at HQUSACE.
Economy Act	31 USC 1535	Agreements w/ DoD entities	N/A	District Commander *Reference ER 1140-3-1, para. 6.
		Agreement w/ non-DoD agencies where the Corps is the servicing agency	N/A	MSC Commander unless delegated to District Commander. *Reference ER 1140-1-211, para. 8.
		Agreements w/ non-DoD agencies where the Corps is the ordering agency	N/A	SES or General Officer. *Reference DoD FMR Vol. 11A, ch. 3, para. 030304.
Memorandum of Understanding (MOU)	No explicit authority required. MOUs are non-binding agreements that do not commit either party to do anything. However, the Corps must have authority to perform the activities or carry out the intentions referenced in an MOU.	Level of signature depends on complexity of agreement and level of partner signature	N/A	OPM, Operations Chief, District Commander or higher official - depends on which authority is cited (if any) and/or level of signature at partner organization. Agreements with regional or national implications should be coordinated with affected MSCs and HQUSACE.



Resources: NRM Gateway



<https://corpslakes.erdc.dren.mil/partners/partners.cfm>

Partnerships
Partners

Partnerships

[Headquarters POC](#)

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U.S. Army Corps of Engineers Partnership Opportunities

Connecting with the Corps

The U.S. Army Corps of Engineers (USACE) manages some of the most cherished lakes, rivers and lands near your cities and towns. Communities are proud of their special places in our parks. Great family memories are made while boating, fishing, camping, or after a quiet day of hiking or biking on one of our many trail systems. These experiences are important in strengthening families and organizations. Our parks also have significant economic impact, with 260 million visits per year supporting 210,000 jobs in communities near USACE lakes.

With you by our side, we can provide more services to the public.

Benefits of Partnering with the Corps

We believe in the power of partnerships to transform the experiences of our visiting public and enhance the sustainability of our public lands and waters.



National Exposure

Partnering with a federal agency such as USACE offers the opportunity for national exposure. USACE manages more than 400 lake and river projects on more than 12 million acres of land and water in 43 states.



Variety of Opportunities

The diverse missions of the Corps provide a variety of partnering opportunities. USACE provides over 4,700 recreation sites with more than 94,000 campsites, 3,700 boat ramps, and 7,400 miles of trails.



Economic Impact

Our parks have significant economic impact, with visitors spending upwards of \$16.8 billion annually on trip expenses and strengthening the environmental, social, and economic health of local communities.



Partner Spotlight

3,600

The Corps Foundation assists by partnering with a wide range of organizations including local Friends groups, private individuals and businesses to support educational activities which enhance our visitor's experiences. The Corps Foundation also advocates for policy changes to increase opportunities for partnering and leverage public-private resources. To learn how you can work with the Corps Foundation, visit the website: <http://corpsfoundation.org>

Connecting with Communities

New River Alliance of Climbers (NRAC) Summersville Lake

USACE has benefited in many ways since formally partnering with NRAC. NRAC has contributed \$60K in funding, provided \$50K in volunteer services and generated over \$100,000 in environmental stewardship value to Summersville Lake. The mission of the partnership between Summersville Lake and NRAC is to work together to create a sustainable use and continued access to the climbing opportunities along the stunning sandstone cliffs. NRAC became an unstoppable force to get things done. They constructed a 20-foot metal staircase for improved emergency evacuation and saw hundreds of volunteers packing natural stone to protect the shoreline that will ensure climbing opportunities for future generations. The partnership efforts of NRAC have triggered the launch of a multi-lateral partnership between local and national non-profits, federal and state entities, as well as the local community on getting involved with other initiatives. This outstanding partner won the National Excellence in Partnerships Award.



Who are our Partners?

USACE is proud to partner with a broad spectrum of businesses, agencies, and organizations across the nation. Through partnership authorities, we are authorized to partner with federal, state, and local agencies, non-profits, corporations, small businesses, universities, individual volunteers and more!

Through these formal and informal relationships, we are able to accomplish incredible projects together both big, and small. Whether it is building birdhouses for native birds, donating life jackets for our boat ramps, to more enduring endeavors such as visitor center improvements and invasive species mitigation, our partners are who help make our public lands shine.

On average, more than 3,600 federal, state, and local agencies along with Tribes, businesses, educational institutes, and non-profit organizations partner with USACE annually.



Final Note

In a time of decreasing federal funding, America's lakes and waterways are at risk of reduced access, eliminated programs, and park closures. By partnering and working together, we can help maintain and improve programs and facilities and keep these treasured resources healthy and vibrant.



Partnering with the Corps information sheet



To find out more about partnering with USACE please visit: <https://corpslakes.ercd.dren.mil/visitors/partners.cfm>

more than **90%** of our lakes are within 50 miles of a metropolitan area



US Army Corps of Engineers®

Partnership Opportunities

Partnership with Southern Piedmont Virginia Master Naturalist Chapter



Partnership with Roanoke River Basin Association



Partnership with FLW Fishing League Worldwide



WHY PARTNER WITH JOHN H. KERR RESERVOIR?

Benefits of Partnering

- Potential for national exposure by partnering with a federal agency
- Variety of partnering opportunities because of the Corps' diverse missions
- Potential market branding to reach out to new customers
- One of nation's leading federal providers of recreation
- At Kerr Reservoir millions of visitors each year enjoy Corps managed campgrounds (x4), boat ramps (x16), day use areas (x15), wildlife management areas (x26), trails (x2), environmental education center, and cultural resource sites
- Kerr Reservoir is located within 90 minutes of major metropolitan areas

Connecting with Kerr Reservoir

In the 1950's, Kerr Reservoir, also called Buggs Island Lake, was constructed for flood control, hydropower generation, recreation, fish and wildlife conservation, and local water supply. The 800 miles of wooded shoreline stretch across three counties in Virginia and three in North Carolina. Along this shoreline great memories are made while camping, boating, fishing, swimming, picnicking, hiking, and hunting.

These experiences are important in strengthening families and organizations. Our parks also have significant economic impact, with approximately 4 million visitors per year spending on trip expenses, strengthening the environmental, social, and economic health of communities.



View of Kerr Dam, Buggs Island Lake

Old postcard image taken from downstream side of Kerr Dam.

With the help of our partners, we provide more service to the public than without them by our side.

To find out more about partnering with John H. Kerr:
Call: (434) 738-6143
Email: JHKerr@usace.army.mil



PARTNERSHIP SPOTLIGHT:

The Corps Foundation assists by partnering with a wide range of organizations including local Friends groups, private individuals and businesses to support educational activities which enhance our visitor's experiences. To learn how you can work with our national foundation, visit the Corps Foundation website: <http://corpsfoundation.org>

DISC GOLF COURSE IN NORTH BEND PARK

In 2019, a disc golf course was established in North Bend Park. The course is designed for all ages and levels of experience. You can visit our North Bend Day Use Area Gatehouse to sign-out discs and enjoy the course! Thank you to our partners including the Southside Virginia Disc Golf Association, Roanoke River Basin Association, and Dominion Power for their work on this project.



ISLAND CREEK ACCESSIBLE FISHING PIER

Through a handshake agreement with Veterans of Foreign Affairs and American Legion this partnership built Veterans Park at Island Creek Recreation Area by installing an accessible fishing dock, picnic shelter, and portable toilet. Construction of the facilities was provided by military personal, SEABEES, and other military affiliated groups. Other partners on this project include: NASCAR's Jeff Burton and Paralyzed Veterans of America. This partnership helped increase access to recreational opportunities by supporting the right for all citizens to recreate on public land.

NATIONAL PUBLIC LANDS DAY CONTRIBUTIONS

In 2021, park rangers and volunteers gathered at five locations around Kerr Reservoir to participate. Cleanup efforts across the Lake improved safety for our visitors, aesthetics at each site, and the health of the ecosystem by removing plastic, broken glass, and other trash from public lands. This event was possible through our partnership with Skanska and Cleveland Construction. They provided t-shirts, first aid kits, gloves, trash bags, water, and snacks for volunteers.



Partnership Opportunities





BRIDGING THE GAP

Volume 8

Issue 1

March 2024

National MOU: Backcountry Hunters and Anglers

In September 2023, USACE and the Backcountry Hunters and Anglers (BHA) signed a national Memorandum of Understanding (MOU) to develop and expand collaborative engagement on the broad and diverse communities of interest in wildlife-dependent outdoor recreation and sustainable wildlife habitat.



Under this MOU, BHA and USACE strive to:

- Collaborate on projects, including potential cost sharing activities;
- Implement stewardship projects, education, outreach, and research efforts;
- Increase public awareness through education, special events, and advocacy of the value and benefits (social, economic, physical, and environmental) derived from participation in sustainable outdoor recreation on public lands.

A few examples of programs offered through BHA include the collegiate program, hunting for sustainability, armed forces initiative, and stewardship program. Past and current partnering efforts between BHA and USACE include collaboration on hunting/fishing events, lake cleanups, and other special events, construction of accessible fishing docks and archery ranges. A webinar with BHA will be held from 1:00 - 2:00 Eastern on Mar. 20, 2024. Tune in to learn more!



About Bridging the Gap

"Bridging the Gap" is an electronic publication produced biannually by the U.S. Army Corps of Engineers Partnership Advisory Committee (PAC). The purpose of this newsletter is to provide information about the partnerships and volunteer programs around the country. For more information, or to submit stories for future editions, contact your PAC representative.

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corpslakes.ercd.dren.mil/partners/partners.cfm

Partnership Newsletter:



Mark Your Calendars

- **March 20:** Backcountry Hunters and Anglers webinar, 1:00 pm Eastern
- **June 18:** Handshake FY 25 Funding Program webinar, 2:00 pm Eastern
- **July 24:** Handshake FY 25 Funding Program webinar, 11:00 am Eastern
- **August 14:** Handshake FY 25 Funding Program webinar, 2:00 pm Eastern
- **September 30:** FY 25 Handshake applications due
- **September 30:** FY 24 Handshake Applications due

2023 Excellence in Partnerships Award Recipient

The Missouri Feral Hog Elimination Partnership across projects within NWD, SWD, and MVD has been selected as the 2023 Excellence in Partnerships Award recipient. This partnership has united private landowners, universities and over 15 federal and state agencies under the common goal of eliminating feral hogs from public and private lands throughout the state of Missouri to protect public health, agriculture, and natural resources through control measures, education, legislation actions and enforcement, and disease monitoring.

Photo above: Park Ranger with captured feral hog.

The Excellence in Partnerships Award annually recognizes exceptional contributions by a partner providing substantial support to the USACE Recreation and Environmental Stewardship programs.

2023 National Volunteer of the Year Award Recipients

This year's USACE national volunteer of the year award recipients are Tim and Pam Harrison of Kaw Lake in the Tulsa District. They have donated 6,763 hours of volunteer service over a five-year period including 1,475 hours in FY 2023. While at Kaw Lake, the Harrisons have supported a wide range of objectives, including visitor assistance, interpretation, landscaping, hazard tree removal, invasive species removal, campground host duties and routine repairs and maintenance. Throughout their service at Kaw Lake, they have been invaluable in recovering from several natural disasters, including the 2018 high pool event, the 2019 flood of record, the 2020 historic ice storm, and countless other storm and high wind-related events.

The national volunteer of the year award recognizes extraordinary service provided by volunteers, draw attention to their vast skills and contributions, and encourage an attitude of stewardship and responsibility in caring for USACE lands, facilities, and resources.

REMINDER April 21-27, 2024 is National Volunteer Week

This is a great opportunity to recognize the collective impact of volunteer service to the USACE NRM program. National Volunteer Week can be used to offer up new volunteer opportunities, identify and thank volunteers who lend their time, talent and voice to make a difference in their communities.

Have you attended the PROSPECT Partnerships in NRM class yet? If not, sign up for one of our classes:

- ☑ FY 25 Session 1: Rend Lake, Benton, IL. Oct. 21-24, 2024
- ☑ FY 25 Session 2: Kansas City District Office, Kansas City, MO. Apr. 28 - May 1, 2025
- ☑ FY 25: Session 3: Roystown Lake, Hesston, PA. Jul. 21-24, 2025

Please visit <https://ulc.usace.army.mil/CrsScheduleNewFY.aspx> to enroll

(A great way to find out more about our outstanding partners and volunteers!)

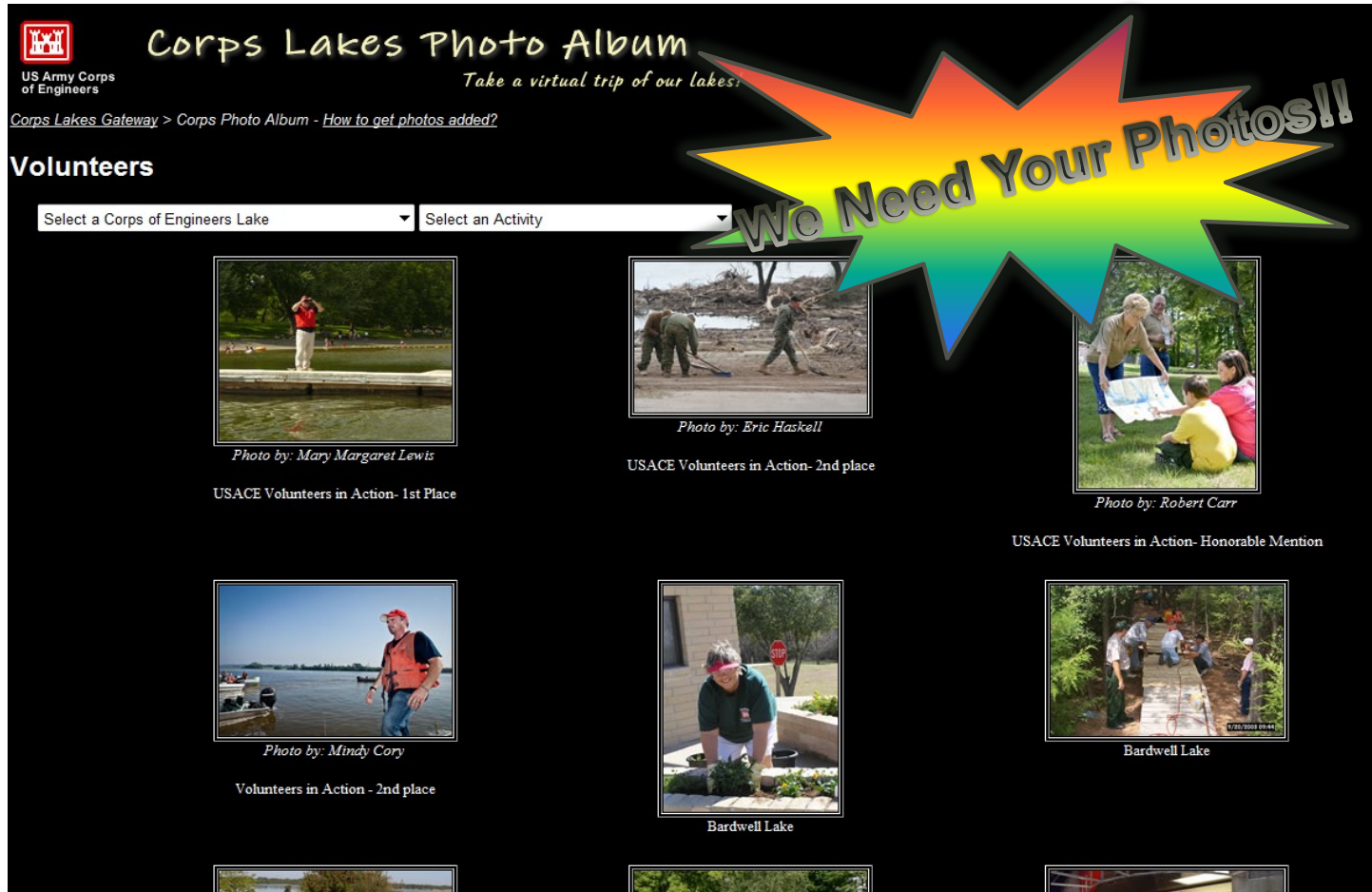
We need your stories!

<https://corpslakes.ercd.dren.mil/partners/newsletter.cfm>

corpslakes.ercd.dren.mil/partners/partners.cfm

Resources: Corps Lakes Photo Album

<https://corpslakes.erdc.dren.mil/visitors/album.cfm?Option=View&Id=0&Activity=Volunteers>



Corps Lakes Photo Album
US Army Corps of Engineers
Take a virtual trip of our lakes.

[Corps Lakes Gateway](#) > [Corps Photo Album](#) - [How to get photos added?](#)

Volunteers

Select a Corps of Engineers Lake Select an Activity

Photo by: Mary Margaret Lewis
USACE Volunteers in Action- 1st Place

Photo by: Eric Haskell
USACE Volunteers in Action- 2nd place

Photo by: Robert Carr
USACE Volunteers in Action- Honorable Mention

Photo by: Mindy Cory
Volunteers in Action - 2nd place

Bardwell Lake

Bardwell Lake



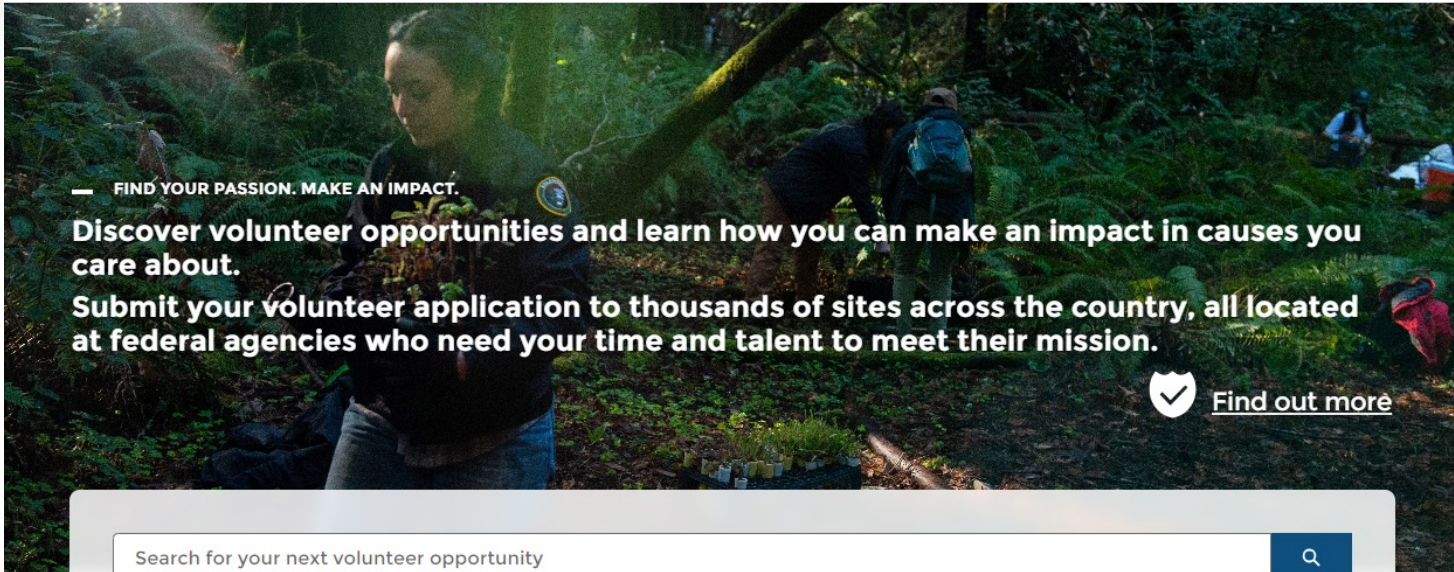
Natural Resources Management Partnerships

The US Army Corps of Engineers is a federal agency responsible for a wide range of activities, including civil works, recreation, natural resource management, and environmental stewardship missions. The USACE has a long history of working with partners to manage natural resources and lakes. These partnerships help USACE to achieve its mission of providing safe, secure, and environmentally sustainable water resources for the American people.





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www.Volunteer.Gov



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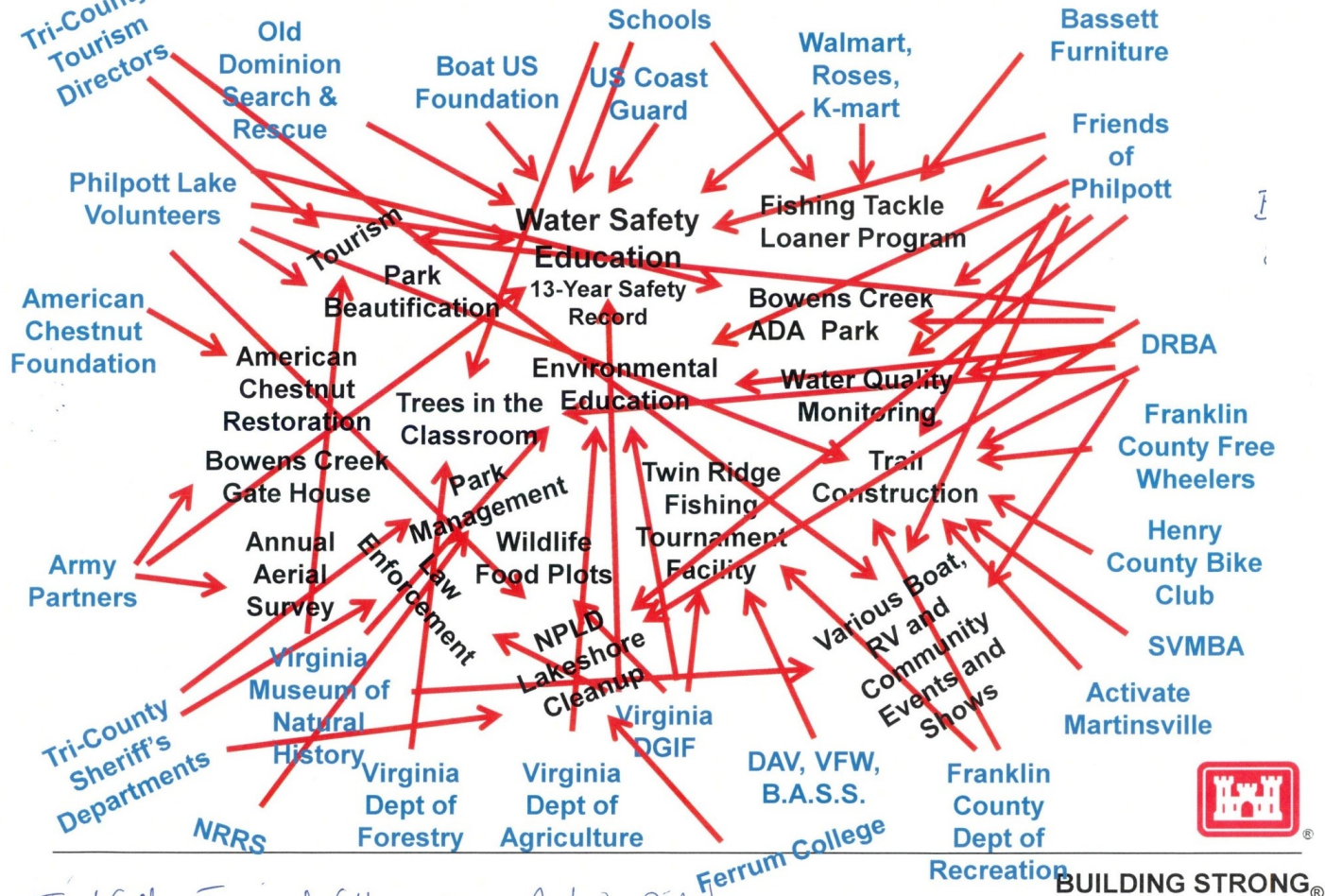




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Philpott Lake Partnership Flow Chart



BUILDING STRONG®

Philpott Lake Partnership Success



Twin Ridge Park Fishing Tournament Facility

- \$50,000 from local tourism council
- Led to selection by FLW for college fishing tournament
- Estimated value to local economy = \$500,000 return on investment





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Philpott Lake Partnership Success

https://www.youtube.com/watch?v=cGAQaREwD_o

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Recap Questions:



All of the following statements are principles of partnership success except:

- a. Ensure good communication
- b. Always adopt a shared vision
- c. Always ensure equal monetary benefit from partner
- d. Leave your ego and control at the door



Recap Questions:



What is the simplest form of partnership?

Contribution



What Partnerships Do You Have?

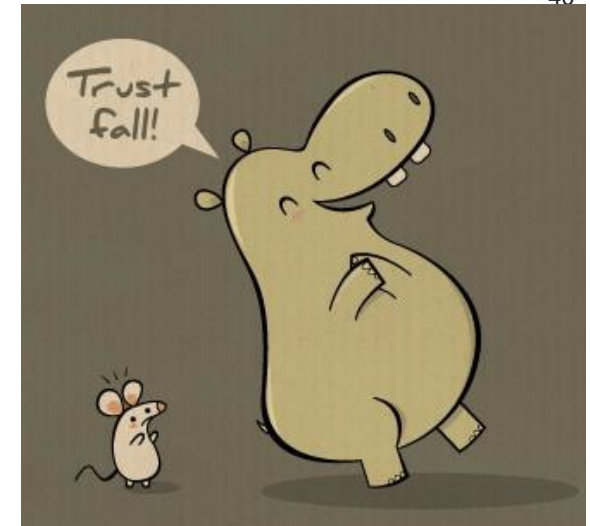


1. Write down a list of the partnerships that you currently have at your project or district.
 - Partner name
 - Partnership type/agreement type (your best guess)
 - Purpose of the partnership
2. As you learn about the partnership types throughout the week, add to your list.
2. At the end of the week, we will discuss how many more you've discovered that you didn't realize were partnerships.



Review

- Partnerships are all about relationships, trust, and communication.
- They take an investment of time and commitment and require flexibility to adapt to change.
- Types of partnerships used by the Corps NRM program:
Contributions, MOU/MOAs, Challenge Partnerships,
Challenge Cost Sharing Cooperative Management Agreements,
Economy Act, Cooperative Agreements, Cooperating Associations, Volunteers
- Although leases, licenses, and contracts may be used as instruments in addition to a partnership agreement type covered in this class, they are NOT partnerships themselves.
- You probably have more partnerships than you realize.





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**FINALLY, THE PRESENTATION IS
OVER**



... OH WAIT QUESTIONS, ANYONE?